### Cabinet

Date: 24<sup>th</sup> May 2023

Waste and Street Cleansing Service Commissioning Approach for service delivery

# APPENDIX X OPTIONS MATRIX ADDVANTAGES / DISADVANTAGES

#### Lead officer:

**Nick Hibberd-** Corporate Director of Sustainable Communities , regeneration and economic recovery

Steve lles Director of sustainable communities

Lead member: Cllr Scott Roche Cabinet member for Streets and Environment

Contact officer: Charles Baker Head of Environmental and Neighbourhood operations

The tables below provide a summary of both the advantages and disadvantages for each of the delivery models being considered.

#### **Commissioned service**

| Advantages   | Disadvantages  |
|--|--|
| Operational expertise;   | Contracting out cost includes provision for  |
| Management support structure;  | private sector profit margin and corporate overhead, inflating service costs;  |
| Well-developed management systems for<br>service delivery, fleet management,<br>health and safety and<br>contingency planning; | Contracts lock in costs and resources<br>resulting in a lack of flexibility to change<br>services in response to changes in<br>Council budget or service priorities; |
| Management and resource structure able<br>to flex resources to respond to significant<br>local emergencies;                    | Local management resourcing can be mixed and transient;  |
|  | Lack of transparency in service provision<br>as service failures are not admitted to<br>avoid contract deductions;   |

| Private sector provides robust<br>framework for managing opera<br>service delivery;        |             | Requires Council to fund contract client team to ensure contract complied with; and |
|--|-------------|---|
| Substantial waste sector buyin fleet, supplies and support ser                             | •••         | Fleet costs written down over contract term may have useful life remaining at       |
| Contractor takes responsibility delivery;  | for service | contract end.   |
| Contractor provides capital and risks on fleet and depot provision                         |             |   |
| Contractor takes responsibility relations, health and safety an management compliance; and | d waste     |   |
| Costs set by contract mechani<br>provide certainty for budget ma                           |             |   |

## Direct Service Organisation

| Advantages  | Disadvantages  |
|---|--|
| Provides for more flexible resource<br>allocation allowing the service to react to<br>changes in Council priorities.<br>Enables the Council to adjust expenditure<br>and resourcing to respond to budget<br>pressures (particularly relevant<br>where there is future budget uncertainty);<br>DSO is directly accountable for service<br>delivery removing the need for client<br>management function and costs.<br>Workforces returning to Council control<br>are often appreciative of the change and<br>quality service improvements can be<br>delivered providing management systems<br>are implemented appropriately;<br>Local service knowledge developed and | Local Government pension scheme costs<br>are substantially higher than private<br>sector provision. Council pension costs<br>are typically in excess of 15% compared<br>to Private sector employer contribution<br>schemes frequently at the national<br>minimum rate, which is currently 3%. The<br>cost impact is significant as labour costs<br>represent nearly half of total waste<br>service costs.<br>DSO Management expertise may not<br>exist where services have historically<br>been sub-contracted out.<br>Councils have direct responsibility for<br>service risks arising from service<br>performance, Health and Safety,<br>workforce relations, price volatility in fuel |
| retained within the Council ensuring  | and labour costs;  |

| HR processes within Local Authorities are |
|---|
| often slower than private sector          |
| equivalent.                               |
| Would normally require capital investment |
| to fund the fleet (currently in capital   |
| programme) and provide a depot.           |
|   |

## Local Authority Trading Company

| Advantages   | Disadvantages  |
|--|--|
| The Council can award services to a  | The Council may not possess  |
| LATC through a TECKAL Exemption, if  | management expertise and will have to  |
| the 'control and function' test is met,  | source new staff to operate and manage   |
| removing the procurement costs of  | the LATC. Additional costs are required  |
| contracting out.   | for securing appropriately qualified and   |
| Pension Costs are outside of the Local   | experienced staff.   |
| Government Pension Scheme; however,  | There are additional support service costs   |
| the Council will want to consider  | for HR to aid establishment of competitive   |
| 'reasonable' contributions to the pension  | commercial culture and provide effective   |
| scheme as workers will feel 'a part of the   | operational support.   |
| Council'. Major discrepancies between  | There are additional support service costs   |
| Council worker contributions and LATC  | for finance to comply with commercial  |
| worker contributions may lead to   | accounting requirements and provide  |
| industrial relation risks.   | robust oversight on budget control and   |
| The Council retains control over service   | reporting.   |
| delivery and changes in service delivery   | LATCs require the establishment of a   |
| and priorities can be implemented without  | Company Board and Governance   |
| constraints of private sector contract   | structure to oversee costs and   |
| negotiations.  | performance. The appointment of a  |
| The LATC can develop a more<br>commercial culture and approach to<br>HR/Financial management compared to a<br>DSO;   | company CEO/Directors and specialist<br>non-executive directors would be a new<br>governance cost.   |
| Retains local knowledge within the LATC;<br>and  | LATCs are 'registered' companies under<br>the Companies Act 2006. The company is<br>responsible for its activities and its<br>finances are separate to the finances of |
| LATC model has the potential to include<br>future service provisions, such as the<br>grounds maintenance functions, while<br>also providing opportunity to undertake | the council, including management of payroll.  |

| analogous work within our community for<br>smaller operations - e.g. cleansing or<br>grounds maintenance to support a<br>housing association. | Will require the Council to fund capital<br>investment for fleet and depot provision<br>and fleet costs would be higher without<br>the benefit of private sector buying power;<br>Higher set up costs than DSO or<br>contracting out; |
|---|---|
|   | The LATC will have to procure and<br>implement effective IT performance<br>management systems that integrate with<br>the Council's call center services;  |
|   | The Council has more direct<br>accountability for service provision than<br>contracting out; and  |
|   | Purchasing and procurement within a LATC model is required to be compliant with the Public Contracts Regs (2015).   |